



Brazil Energy & Power VII

Houston, Texas

November 2, 2009

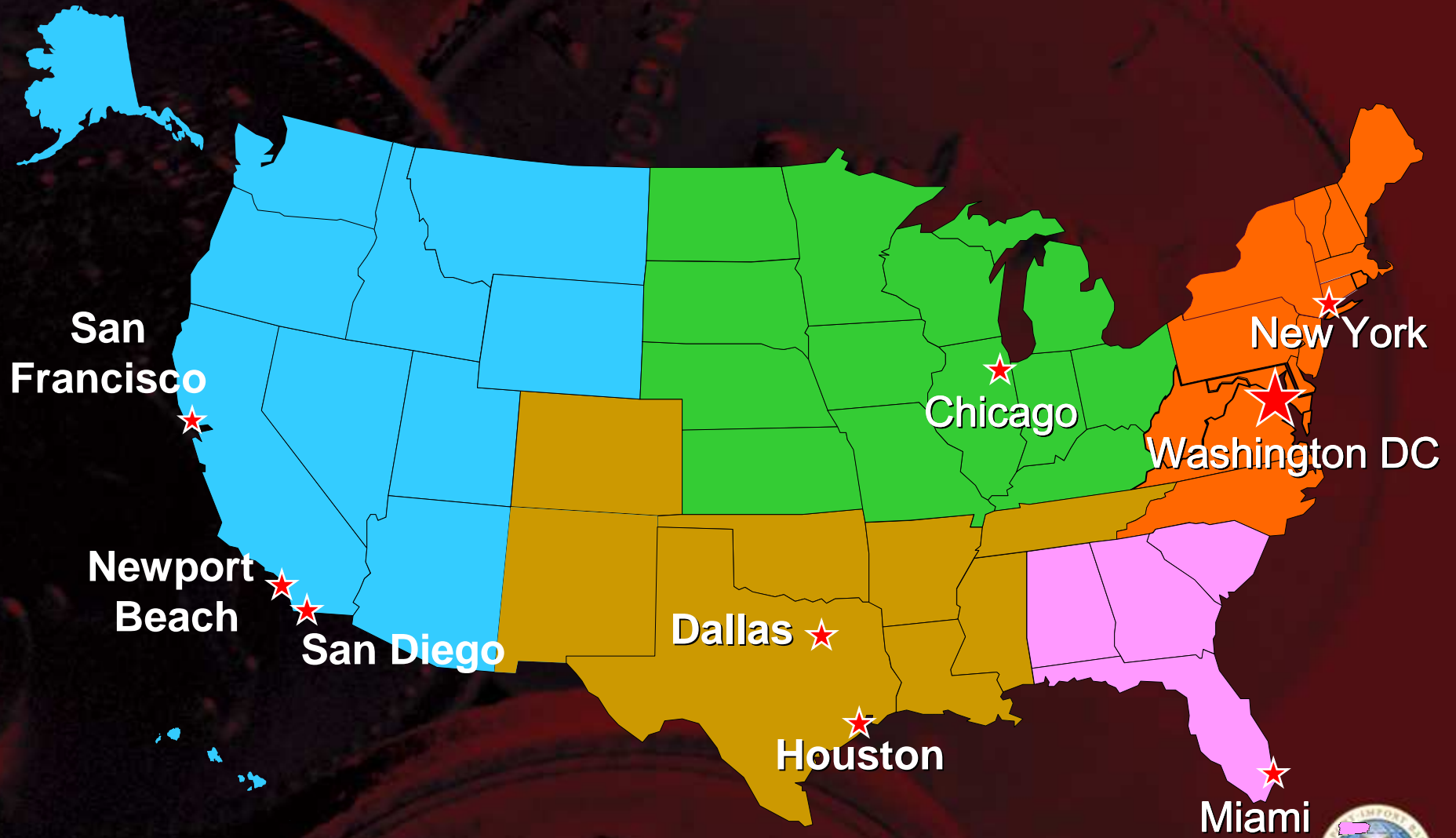
Who We Are — What We Do

- **Mission:** Support US exports in order to create and sustain US jobs
- Ex-Im Bank is an independent agency of the United States government
 - Established in 1934
 - Headquartered in Washington, DC
 - 5 regional business development offices, plus 4 satellite locations (Dallas, San Diego, San Francisco and Washington D.C.)

CELEBRATING 75 YEARS ★★ JOBS THROUGH EXPORTS



Ex-Im Bank Regional Offices



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How We Help Increase Your Export Sales

- Minimize risks
- Provide a Marketing Advantage
- Supplement commercial financing



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Discover how to enter new markets with confidence and increase sales in existing ones!

1. Extend credit to your buyers and protect against nonpayment
2. Access working capital loans to help fulfill export orders
3. Offer buyer financing
4. Free-up available credit for other business needs



Eligibility Criteria

No Defense Articles or Services, or Military Buyers

- * Exceptions may be made for humanitarian purposes, drug interdiction, dual-use items

US Content

- * must have 51% for short-term transaction eligibility
- * 85% of the value of eligible goods and services in the U.S. supply contract; or 100% of the U.S. content in all eligible goods and services in the U.S. supply contract
- * Services must be performed by US-based personnel, either in the US or in the “host” country

Country Eligibility

- * Support available in over 155 countries
- * Restrictions may apply for political or economic reasons
- * Refer to the Country Limitation Schedule (CLS) at www.exim.gov, on the homepage under “Shortcuts”



We Can Assist You on Short-Term Transactions ...

Exporter Needs

Pre-Export Financing

**Short-Term Accounts
Receivable Financing**

Our Solutions

Working Capital Guarantee

**Working Capital Guarantee or
Export Credit Insurance**



... and on Term Financing!

Your Buyer Needs

Our Solutions

Medium-Term Financing

**Export Credit Insurance,
Loan Guarantee, Lease
Guarantee**

Long-Term Financing

**Loan Guarantee or
Direct Loan**



Small Business *IS* Our Business

86% of all Ex-Im Bank transactions supported small business exports! (\$3.2 billion authorized)

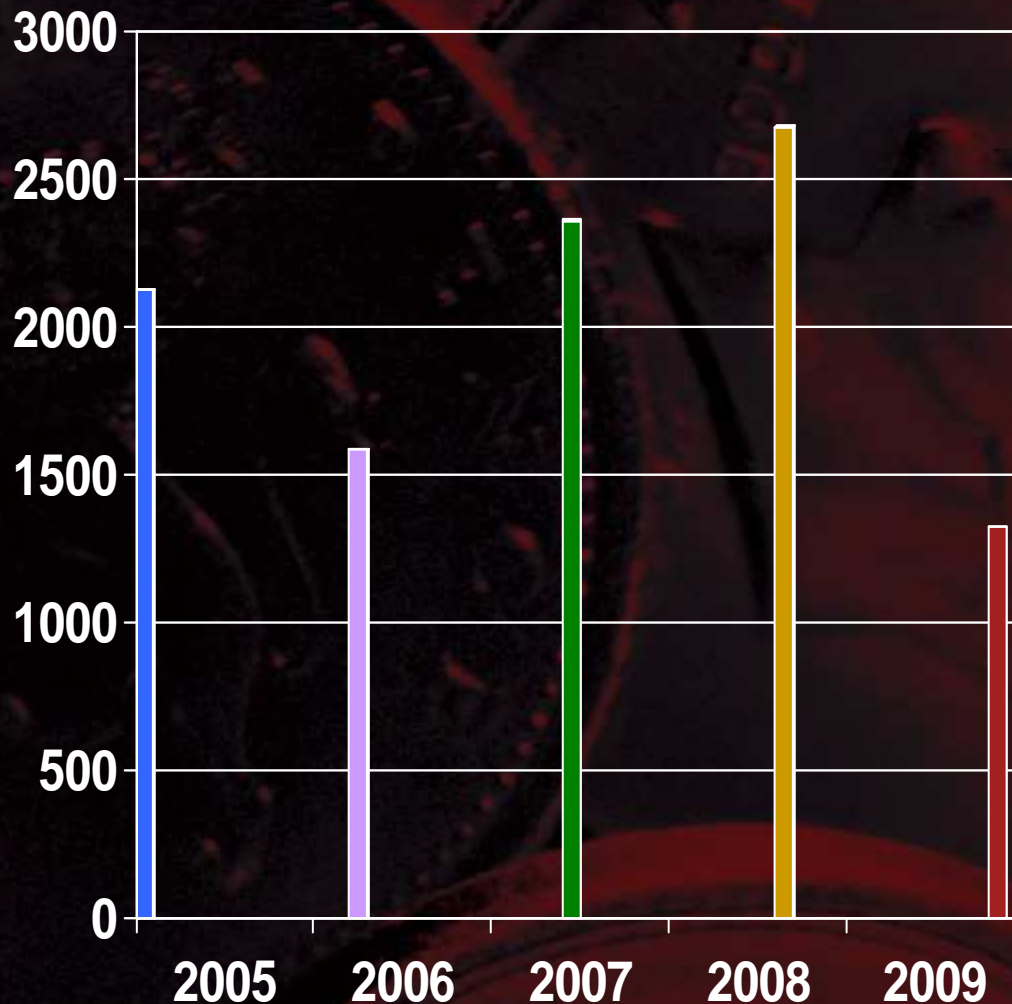
- There were 386 small business first-time users of Ex-Im Bank's programs
- 90.2% of total working capital guarantees loan facilities authorized (\$1.1 billion)
- 91.4% of total issued export-credit insurance policies (\$1.6 billion authorized)
- \$385.7 million authorized to support exports by small business known to be minority or woman-owned small businesses
- Ex-Im Bank added 26 lenders servicing small business to the roster of providers of the Bank's products

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TEXAS

Disbursements/Shipments in Million \$



- 546 Companies = \$2,127.9
- -- 186 Small Businesses
- 527 Companies = \$1,587.0
- -- 231 Small Businesses
- 555 Companies = \$2,360.7
- -- 300 Small Businesses
- 410 Companies = \$2,680.6
- -- 257 Small Businesses
- 283 Companies = \$1,324.9
- -- 204 Small Businesses

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TEXAS Top 5 Countries

FY 2005

Mexico
Turkey
Brazil
Algeria
India

FY 2006

Mexico
Qatar
India
Russia
Nigeria

FY 2007

Mexico
India
Qatar
Egypt
Nigeria

FY 2008

Mexico
India
Qatar
Turkey
Egypt

FY 2009

Mexico
Qatar
Turkey
South Korea
Brazil

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“ How Can We Help YOU? ”

- ✓ Expand international sales
- ✓ Boost borrowing power
- ✓ Speed cash flow
- ✓ Enter new markets
- ✓ Mitigate risks and losses



For More Information

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